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21 February 2008

The Manager - Listings **Australian Stock Exchange Limited** Exchange Centre 20 Bridge Street SYDNEY NSW 2000

Via electronic lodgement

Dear Sir,

#### Brambles reports results for the half-year ended 31 December 2007

Attached in accordance with Listing Rule 4.2A is the consolidated financial report for Brambles Limited for the half-year ended 31 December 2007, and the associated media release.

Yours faithfully Brambles Limited

Robert Gerrard Company Secretary



### Brambles delivers 19% growth in operating profit and 25% increase in earnings per share

Highlights for continuing operations:

- Sales up 13% to US\$2.1 billion
- Comparable operating profit up 19% to US\$501 million
- Earnings per share up 25% to 20.9 US cents\*
- Cash flow from operations of US\$266 million
- Interim dividend of 17.0 Australian cents, an effective increase of 26%
- Brambles Value Added up US\$41 million to US\$248 million

Six months ended 31 December	2007 US\$m	2006 US\$m	% change (actual fx rates)	% change (constant currency)
Results before special items				
Continuing operations:				
Sales revenue	2,110.2	1,872.7	13	6
Comparable operating profit	500.5	421.2	19	12
Profit after tax	296.7	270.6	10	3
Basic EPS (US cents)	20.9	16.7	25	17
Profit after tax - discontinued operations	-	27.7		
Profit for the period	296.7	298.3	(1)	(7)
Statutory results (after special items)				
Continuing operations:				
Sales revenue	2,110.2	1,872.7	13	
Operating profit	490.7	321.1	53	
Profit after tax	291.9	159.8	83	
Profit after tax - discontinued operations	1.8	822.8		
Profit attributable to members of the parent entity	293.7	982.6	(70)	
Basic EPS (US cents)	20.7	60.6	(66)	
Interim dividend** (Australian cents)	17.0	**		
Cash flow from continuing operations	265.7	311.0		
Net debt	2,151.9	927.4		

\* Before special items.

\*\* A special dividend was paid to shareholders in October 2006 which included 13.5 Australian cents in lieu of the 2007 interim dividend. The 2008 interim dividend is 10% franked and its record date is 20 March 2008.

### Brambles reports 19% increase in comparable operating profit led by strong performance in CHEP

### Overview of Results

#### Strong growth in operating profit and solid sales growth

Brambles today reported a 19% increase in comparable operating profit (12% in constant currency) to US\$500.5 million for the six months ended 31 December 2007. Sales rose by 13% (6% in constant currency) to US\$2,110.2 million.

The Chief Executive Officer of Brambles, Mike Ihlein, said: "Brambles has delivered another period of strong growth in operating profit. This improvement was led by CHEP, which performed well in all regions, in both sales and profit.

"Overall, CHEP sales were US\$1,752.5 million, an increase of 12% (6% in constant currency) and comparable operating profit was US\$463.1 million, up by 20% (14% in constant currency)," Mr Ihlein said.

"CHEP Americas delivered a very strong result, with sales rising by 11% (9% in constant currency) and comparable operating profit increasing by 18% (15% in constant currency). In the USA, there was solid demand in the six month period for grocery products, the main business of CHEP's core customers.

"Not only did we continue to grow with our existing customers in the USA, we also won – and are continuing to win – many new customers."

Mr Ihlein said the improved performance of CHEP Europe was encouraging, with pallet issue volumes up by 4% and comparable operating profit increasing by 27% (17% in constant currency). The reported sales growth of 11% (2% in constant currency) reflects the adverse impact of the previously disclosed decision to withdraw from a significant but unprofitable reusable plastic container contract last year.

"During the past six months, the CHEP Europe team signed over 1,000 new customer contracts and this contributed to the improved growth in pallet issue volumes," Mr Ihlein said.

CHEP Rest of World sales rose by 18% (7% in constant currency), with comparable operating profit up 13% (3% in constant currency). Excluding the impact of investment for growth (start-up costs in China and India, as well as new information systems in Australia and New Zealand), profit increased by 9% in constant currency.

Recall increased sales by 16% (8% in constant currency) to US\$357.7 million, with good sales growth in all regions. All Recall regions delivered strong improvements in profitability other than North America which was impacted by business restructuring and higher costs, specifically temporary labour, occupancy and fuel. Overall, comparable operating profit was up 11% (1% in constant currency) to US\$55.4 million.

Brambles Value Added was up US\$41 million to US\$248 million, reflecting a steady return on capital invested of 24% and a continued focus on creating value for shareholders.

The continued solid growth in operating profits and effective capital management resulted in a strong 25% increase in earnings per share to 20.9 US cents.

The Board declared an interim dividend of 17.0 Australian cents, an effective increase of 26% (in Australian dollars).

### Investment for Growth

#### Significant investment to drive double digit sales growth in the medium to long term

#### Investment of up to US\$750 million

Mr Ihlein said he was pleased with the sales growth performance over the past six months. He said Brambles would make additional investments of up to US\$750 million over the next three years, not including acquisitions, to drive further sales growth.

"These investments will be supported by our continuing solid cash flow, strong balance sheet and substantial undrawn committed facilities," Mr Ihlein said.

"Brambles has extensive organic growth prospects in most of our key markets as well as a number of geographic expansion opportunities.

"Our planned investment of up to an additional US\$750 million includes the beverages and food service sectors in the USA, expansion of our business in Germany, Central and Eastern Europe and China and the establishment of a CHEP presence in India. It is anticipated that, once fully realised, these investments will generate annualised sales of approximately US\$600 million.

"We will not capture them all overnight, but we are well positioned to achieve our objective of delivering sustainable, double digit revenue growth over the medium to long term.

"There are very significant ways for CHEP to grow profitably and sustainably in these markets and in other, currently untapped, areas. The new operating structure and leadership team and the commitment to provide our people with systems and resources will support the drive for accelerated profitable growth that is already underway."

#### <u>USA</u>

"Our pursuit of accelerated growth is already bearing fruit," Mr Ihlein said. "We have recently won significant new business in the USA non-carbonated beverage sector, with a major manufacturer converting from 'white wood' to CHEP.

"This is very encouraging and we are keen to develop our relationships with other beverage producers in the USA, across both the alcoholic and non-alcoholic segments.

"We have also had considerable success pursuing opportunities in the food service sector and this business is expected to expand significantly over the next 12 months."

#### Germany and Central and Eastern Europe

"In Germany, we are making inroads into a market that has been dominated by the existing co-operative exchange pool by successfully communicating the value and benefits of the CHEP model to potential new customers," Mr Ihlein said.

"CHEP already has a very successful business in Germany in display pallets, and we are expanding this opportunity to other European markets where progress is already very encouraging. The existing customer relationships for display pallets provide an important base from which to expand to other pallet sizes.

"We have won business in the important B1208A platform with two significant pan-European grocery manufacturers and we are confident that we shall soon win other major customers as we demonstrate the true supply chain cost of continuing to use 'white wood'. We also recently appointed a country manager for Germany, a newly created position, and further recruitment is underway to support our expansion.

"We have signed contracts with a number of customers in Poland, including in the beverages sector, and further expansion in this country will be supported by the recent appointment of a country manager and the recruitment of additional sales resources."

#### Asia-Pacific

CHEP continued to develop its new business in China during the six month period, signing contracts with a number of new customers including Tsing Tao Breweries, Nestlé Waters and Asia Pacific Breweries. Opportunities in other new Asian markets are also being pursued aggressively.

"I am pleased to announce today that CHEP will soon commence operating in India, a country that is experiencing rapid growth in both the fast moving consumer goods and automotive sectors," Mr Ihlein said.

"India is a significant long-term opportunity for CHEP and we are very encouraged by the level of interest we have received from companies that already have major relationships with CHEP in other countries. The business will be based in Mumbai and we will shortly be announcing our senior team in India.

"There are significant opportunities in other Asia-Pacific countries and growth in this region will be an important focus for Brambles."

### Investment in Quality Initiatives and Innovation

#### Maintaining a culture of continuous improvement and innovation to support growth

"At Brambles, all things begin with the customer," Mr Ihlein said. "Our customers are dynamic – their requirements change and we need to be flexible.

"Over the next two years, CHEP will invest over US\$100 million in a range of operational and capital initiatives focused on both quality improvement and innovation that will confirm our leadership in continuous improvement and cutting edge technology.

"These investments highlight our commitment to meeting the constantly evolving requirements of our existing and prospective customers.

"CHEP USA, for example, is responding to the need from customers for increased levels of automated production and distribution by establishing a team of plant quality representatives located at each service centre that inspects, repairs and re-issues pallets to our customers.

"This is the next step in the quality improvement focus that CHEP USA commenced three years ago with the introduction of Six Sigma and continuous improvement. These methodologies have already been applied successfully to on-time performance and improved customer service. CHEP USA will now apply the same principles to meet the increasing quality requirements of our customers.

"We are also accelerating the implementation of automated digital pallet inspection equipment and expanding our radio frequency identification project for 'track and trace' solutions in containers.

"Later this year, CHEP will launch its Blue Step Pallet, which provides better protection for our customers' products at the same time as reducing damage to our pallets.

"Our ongoing investment in technology and innovation, in consultation with our customers, continues to make an important contribution to our growth."

### Capital Management

#### A balance of investment for growth and capital management

Capital expenditure was US\$139.4 million higher than in the prior corresponding period, with currency movements contributing US\$27.0 million of the increase.

"We have continued to invest in our business, buying new pallets to support CHEP's growth, with new customers and in new markets, and expanding further our Perfect Plant, Total Pallet Management and Managed Recovery initiatives," Mr Ihlein said.

Cash flow from operations was strong at \$US265.7 million. This was US\$45.3 million lower than the prior corresponding period due to the increase in capital expenditure and a non-recurring increase in CHEP Europe's working capital as a result of reducing creditors' days to a more sustainable level.

Since the announcement of Unification in November 2005, Brambles has utilised US\$3.5 billion in various capital management initiatives, including share buy-backs. This includes the buy-back of 10.7 million shares at a cost of US\$111.1 million since November 2007, following approval by shareholders at the 2007 Annual General Meeting. The total number of shares bought back since November 2005 is 326 million.

### Outlook

The outlook for Brambles remains positive and the company expects to deliver solid sales and profit growth in 2008

Brambles has performed well in the first half of the 2008 financial year, in a generally weaker global retail environment. The outlook for Brambles remains positive and the company expects to deliver solid sales and profit growth in 2008. Cash flow from operations will be strong, although lower than last year due to our continued investment in new growth opportunities.

CHEP Americas is expected to continue to deliver solid sales growth, underpinned by new customer wins. Profit growth is expected to remain strong, although the investment in Quality Initiatives will result in a lower rate of growth in the second half of the year.

Given the improved sales pipeline, CHEP Europe is expected to deliver higher pallet volume growth for the full year. Sales revenue comparisons with the prior year will remain impacted by the decision to withdraw from an unprofitable RPC contract in 2007. Higher sales and operational efficiencies are expected to benefit profit for the full year, although profit growth in the second half will be impacted by the non-recurrence of the US\$13 million profit on sale of the Madrid property disclosed last year.

CHEP Rest of World is expected to continue to deliver a solid rate of growth in both sales and underlying profit. As we continue to invest for profitable growth in this region, reported profit will, however, reflect the impact of continued start-up costs in China and now India, as well as our investment in new information systems in Australia and New Zealand.

Overall, CHEP is expected to continue to perform well. Good progress is being made on new growth opportunities that place the company in an excellent position to accelerate profitable growth in the medium to long term.

Recall is expected to grow sales in the second half, albeit at a lower rate than in the first half reflecting the very strong sales growth rate that was achieved in Recall North America in the second half of last year. Profit growth in Recall is expected to improve in the second half due to the impact of the business restructuring initiatives undertaken in North America, including a strong cost focus.

Brambles will invest in further growth initiatives. In addition, the Company will continue to buy back shares as appropriate opportunities arise. This is intended to deliver an appropriate balance of investment for growth and capital management that will achieve the best returns for shareholders.

Whilst the current uncertainty in the global economy has the potential to affect consumer sentiment, Brambles is well positioned. This is due to the strength of the CHEP business model, its high quality customer base and the expectation that solid demand for grocery products will continue.

Our objective remains to deliver double digit sustainable revenue growth in the medium to long term.

For further information please contact:

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#### Brambles is globally headquartered in Australia

A briefing on these results will held in Sydney at 10.00am on 21 February 2008. The briefing will be webcast on the Brambles website, <u>www.brambles.com</u>

Copies of the 2008 interim results have been forwarded to the Financial Services Authority and will shortly be available for inspection at the UK Listing Authority's Document Viewing Facility. For further details, please refer to <a href="http://www.fsa.gov.uk">www.fsa.gov.uk</a>

### Results by business segment at actual and constant currency exchange rates

Sales CHEP Recall Continuing operations Discontinued operations	First half 2008 actual US\$m 1,752.5 357.7 2,110.2	First half 2008 at prior year fx rates US\$m 1,655.4 333.4 1,988.8	First half 2007 actual US\$m 1,564.6 308.1 1,872.7 252.1	% change at constant currency 6% 8% 6%
Total	2,110.2	1,988.8	2,124.8	
Comparable operating profit		,	,	
CHEP Recall Brambles HQ Continuing operations Discontinued operations	463.1 55.4 (18.0) 500.5	438.0 50.5 (16.2) 472.3	385.2 50.0 (14.0) 421.2 40.6	14% 1% (16%) 12%
Total	500.5	472.3	461.8	
Reconciliation to statutory profit after tax				
Comparable operating profit from continuing operations Net finance costs	500.5 (70.9)	472.3 (70.6)	421.2 (8.1)	12% (772%)
Profit before tax and special items from continuing operations (PBTA) Tax expense on PBTA	429.6 (132.9)	401.7 (124.3)	413.1 (142.5)	(3%) 13%
Profit after tax, before special items from continuing operations	296.7	277.4	270.6	3%
Special items from continuing operations, after tax	(4.8)		- (110.8)	
Profit from continuing operations, after tax	291.9	_	159.8	
Profit from discontinued operations, after tax	1.8		822.8	
Profit for the period	293.7	_	982.6	
Basic earnings per share, before special items from continuing operations	20.9	_	16.7	
BVA (Brambles Value Added) from continuing operations	-	248	207	

### Results by business segment

### at actual and constant currency exchange rates - continued

Operating profit <sup>1</sup>	First half 2008 actual US\$m	First half 2007 actual US\$m	% change at actual currency
CHEP Recall Brambles HQ	463.1 52.2 (24.6)	385.2 47.8 (111.9)	20% 9%
Continuing operations	490.7	321.1	53%
Discontinued operations	2.5	822.3	
Total	493.2	1,143.4	

<sup>1</sup> Operating profit is on a statutory basis and includes special items. Operating profit on a constant currency basis is not presented as the translation of such special items, including the results of business divestments, at the exchange rates applicable in the comparable period would be misleading.

Free cash flow	First half 2008 US\$m	First half 2007 US\$m
Free cash flow reconciles to statutory cash flow as follows: Net cash inflow from operating activities Net cash (outflow)/inflow from investing activities Less net cash inflow from disposals and acquisitions	496.8 (387.6) (6.6)	421.6 1,966.6 (2,270.4)
Free cash flow	102.6	117.8

### Operational Review

Throughout this section, all amounts quoted in the text are at actual exchange rates. Unless otherwise stated, all comparative trading measures referred to are in constant currency. The underlying constant currency performance is shown in the table on page 7. Definitions are set out in the glossary on page 35.

#### CHEP

#### CHEP performed well in all regions and in both sales and profit

	First half	First half	% change		
	2008 US\$m	2007 US\$m	actual	constant currency	
Sales revenue	1,752.5	1,564.6	12	6	
Comparable operating profit	463.1	385.2	20	14	
Profit margin	26%	25%			
Cash flow from operations	262.8	334.8			

CHEP increased sales by 6% to US\$1,752.5 million and comparable operating profit by 14% to US\$463.1 million. Whilst cash flow from operations was lower, this was due to increased capital expenditure to support growth, particularly in Europe, and a non-recurring increase in working capital related to creditors in Europe.

The Perfect Plant program continued to expand and 33 Perfect Plants are now operating – 16 in Europe and Africa, 16 in the Americas and one in Asia-Pacific. This program draws upon operational expertise across CHEP, as well as Six Sigma and Lean methodologies, to develop world class service centres that achieve operational excellence in cost, pallet quality, on-time delivery, inventory levels and Zero Harm (safety and the environment).

CHEP is also expanding its implementation of Total Pallet Management (TPM), which involves CHEP managing pallet flows at customer sites, both distributors and emitters. TPM benefits both the customer and CHEP, increasing the efficiency of pallet usage and reducing transportation costs. It therefore drives both cost savings and customer satisfaction. Forty per cent of all pallet issues in the USA are now processed at TPM sites. CHEP USA has expanded TPM arrangements to emitter customers and equipment has been installed at 12 sites. CHEP Europe is currently operating 31 Total Equipment Management (TEM) sites, including 21 TPMs at distributor sites, four TPMs at emitter sites and six Total Container Management operations at automotive customers' sites. CHEP Europe is continuing to roll out TEM where there are real benefits for both CHEP and the customer.

In order to have an organisation capability to deliver accelerated growth, Brambles announced on 30 January 2008 the appointment of three new Group Presidents for CHEP's worldwide operations:

- Tom Gorman, until recently President of Ford Australia, has been appointed Group President, CHEP EMEA, covering Europe, the Middle East and Africa. He will join Brambles on 1 March 2008;
- Kevin Shuba, formerly President, CHEP USA, was appointed Group President, CHEP Americas, covering the USA, Canada and Latin America, from 1 February 2008;
- Craig van der Laan, formerly Brambles' Senior Vice President Legal and Mergers & Acquisitions, was appointed Group President, CHEP Asia-Pacific, covering Australia, New Zealand and Asia, including China, from 1 February 2008.

Each Group President reports to the Chief Executive Officer of Brambles and has full operational responsibility for their regions, supported by Regional and Country Heads.

#### **CHEP Americas**

#### CHEP's performance in the USA, Canada and Latin America was very strong

	First half	First half 2007 US\$m	% change		
	2008 US\$m		actual	constant currency	
Sales revenue	771.9	692.8	11	9	
Comparable operating profit	225.1	190.9	18	15	
Profit margin	29%	28%			
Cash flow from operations	172.1	137.8			

CHEP Americas delivered another very strong result, with sales increasing by 9% to US\$771.9 million and comparable operating profit by 15% to US\$225.1 million.

In the USA, there was solid demand in the six month period for grocery products, the main business of CHEP's core customers. CHEP USA also continues to grow with its existing customers and to win new customers. CHEP USA won over 200 new accounts in the six month period, contributing to a 6% growth in volume. Both Canada and Latin America performed well, delivering strong growth in both sales and comparable operating profit.

CHEP Americas' plant costs increased marginally, by US\$11 million, largely due to investment in a range of Quality Initiatives. CHEP USA, for example, is increasing the number of plant quality representatives located at each service centre that inspects, repairs and re-issue pallets to our customers to support customer requirements for increasing levels of automated production and distribution.

The gross transportation cost ratio (transportation costs as a percentage of sales) was in line with the prior corresponding period.

The control ratio in CHEP USA (the number of pallets returned in the period as a percentage of all pallets issued) improved from 96% in 2007 to 99%, an excellent performance that demonstrates the continuing strength of asset management in CHEP.

#### CHEP Europe

	First half	First half	% change		
	2008 US\$m	2007 US\$m	actual	constant currency	
Sales revenue	741.3	669.8	11	2	
Comparable operating profit	168.1	132.7	27	17	
Profit margin	23%	20%			
Cash flow from operations	49.2	153.1			

CHEP Europe signed over 1,000 new customer contracts in the six months to 31 December 2007, contributing to an encouraging 4% growth in pallet issue volumes. Comparable operating profit rose by 17% to US\$168.1 million.

Despite pallet volume growth of 4%, reported sales were only up by 2%, due to the previously disclosed decision to withdraw from a significant but unprofitable reusable plastic container (RPC) contract last year.

Increased efficiencies made an important contribution to CHEP Europe's improved performance, with transportation costs US\$15 million lower than the prior corresponding period, mainly due to the one-off impact of non-recurring additional transport costs in the prior corresponding period arising from the closure of the Brentwood service centre in the UK.

If the impact of the Brentwood closure and the loss of the RPC contract mentioned above are excluded, underlying profit growth for CHEP Europe was 13%, a strong improvement when compared with the growth rates achieved last year.

The improved growth in pallet issue volumes and increased efficiencies were the main drivers of the 3% increase in profit margin.

Managed Recovery offers CHEP's customers greater flexibility as UK retailers expand their use of primary transport, for example Factory Gate Pricing, with their suppliers. This new service offering also improves CHEP's control over its pallets. There are now over 160 manufacturers, producers or growers who have converted to Managed Recovery and the UK's top nine grocery retailers all have Managed Recovery flows into and out of their networks.

CHEP Europe's capital expenditure rose from US\$88.5 million to US\$193.8 million as new pallets were acquired to support growth and lumber costs increased. Currency translation contributed US\$17.0 million to this increase. The European pallet pool has grown by 6 million to 128 million pallets since 30 June 2007 to support growth. This contributed significantly to the \$103.9 million lower cash flow from operations. There was also a non-recurring increase in working capital in CHEP Europe as a result of reducing creditors' days to a more sustainable level.

CHEP Europe's control ratio was steady at 94% (95% in 2007), a good performance given the improved growth in pallet issue volumes. This again reflects the continued focus on asset management.

#### CHEP Rest of World

	First half 2008 US\$m	First half 2007 US\$m	% change constar currenc	
Sales revenue	239.3	202.0	18	7
Comparable operating profit	69.9	61.6	13	3
Profit margin	29%	30%		
Cash flow from operations	41.5	43.9		

#### CHEP Rest of World again delivered solid sales and profit growth

CHEP Rest of World sales rose by 7%, with comparable operating profit up by 3%. Excluding the impact of investment for growth (start-up costs in China and India and new information systems in Australia and New Zealand), comparable operating profit increased by 9%.

Cash flow from operations was lower than the prior corresponding period due to increased capital expenditure to support growth, including establishment of the China pallet pool.

CHEP Asia-Pacific announced in November 2007 that it had entered into a six-year service agreement with Australia's leading fresh food retailer Woolworths Limited. The agreement is the largest in the history of CHEP Asia-Pacific, doubling the region's 'fresh' business. It is expected to add approximately US\$90 million in aggregate sales over the next six years.

CHEP continued to win new customers in China, for example Tsing Tao Breweries, Nestlé Waters and Asia Pacific Breweries, and announced today that it would soon commence operating in India, a country that is experiencing rapid growth in both the fast moving consumer goods and automotive sectors. CHEP continues to explore other opportunities in Asia.

#### Recall

### All Recall regions delivered good sales growth and all regions except North America delivered strong improvements in profitability

	First half	First half	% change		
	2008 US\$m	2007 US\$m	actual	constant currency	
Sales revenue	357.7	308.1	16	8	
Comparable operating profit <sup>1</sup>	55.4	50.0	11	1	
Profit margin	15%	16%			
Cash flow from operations	37.5	11.5			

<sup>1</sup> A reconciliation to statutory operating profit of US\$52.2 million (2007: US\$47.8 million) is shown on page 21.

Recall increased sales by 8% to US\$357.7 million, with good revenue growth in all regions. Europe sales were up by 11%, Americas by 7% and Rest of World by 8%.

All Recall regions delivered strong improvements in profitability other than North America which was impacted by business restructuring and higher costs, specifically temporary labour, occupancy and fuel. Overall, comparable operating profit was up 1% to US\$55.4 million.

Mikael Norin has been appointed President, Recall Americas, with effect from 1 March 2008. He will have responsibility for both North and South America. Mikael has been President, Recall Europe since 2004 and has led the significant turnaround in that Recall region over the past three years.

The extensive use of ABC metrics has been a major contributor to the improvement in performance in CHEP in the last few years. Elton Potts, the President and Chief Operating Officer of Recall, together with his new management team, is implementing a similar approach to metrics in Recall in order to deliver improved results. There will also be a major focus on cost efficiency and business excellence in Recall's North America business over the next 12 months.

#### **Special Items**

Special items from continuing operations before tax in the first six months totalled US\$9.8 million. This includes exceptional items of US\$6.6 million, comprising US\$2.2 million of costs associated with restructuring and Unification and US\$4.4 million of costs associated with Brambles' response to significant activity on the Brambles share register during the period.

#### **Financial Position**

Net debt at 31 December 2007 was US\$2,151.9 million, up from US\$1,996.9 million at 30 June 2007. The majority of the increase was due to the acquisition of 10.7 million Brambles shares, at a cost of US\$111.1 million, through the on-market share buy-back. Committed credit facilities at 31 December 2007 totalled US\$4.0 billion and no major refinancing is required before 2010.

Net finance costs were US\$70.9 million, compared with US\$8.1 million for the prior corresponding period, reflecting higher average debt levels. This reflects the finalisation of the restructuring of Brambles and, in particular, the impact of the Cash Alternative paid in December 2006 as part of Unification (US\$1.0 billion) and share buy-backs (US\$1.5 billion), which were strongly weighted to the second half of last year.

Additional capital expenditure for growth resulted in cash flow from operations being lower by US\$45.3 million at US\$265.7 million, including the acquisition of new pallets in CHEP Europe. The movement in working capital was US\$20.8 million higher, primarily due a non-recurring increase in CHEP Europe's working capital as a result of reducing creditors' days to a more sustainable level.

Free cash flow remained strong at US\$102.6 million. Comparisons with the prior corresponding period are not meaningful, due to the impact of the reorganisation of Brambles and Unification in the prior corresponding period.

Key financial coverage ratios continue to reflect the strong balance sheet, with net debt/EBITDA at 1.5 times (0.7 times for the prior corresponding period) and gearing at 57.6%, in line with 58.4% as at 30 June 2007.

#### Capital Expenditure

Capital expenditure on property, plant and equipment for the six month period in continuing operations was US\$451.8 million, US\$139.4 million higher than the prior corresponding period, with currency translation contributing US\$27.0 million to the increase.

This was mainly due to the US\$105.3 million increase in CHEP Europe's capital expenditure to US\$193.8 million, reflecting the purchase of new pallets to support its growth together with the adverse impact of higher lumber costs. CHEP Americas capital expenditure increased only marginally to US\$182.2 million and CHEP Rest of World's capital expenditure increased by US\$22.2 million to US\$52.3 million due to investment in growth, including establishment of the China pallet pool. Recall's capital expenditure was flat at US\$23.3 million.

#### Taxation

Brambles' effective tax rate for the six months was 30.9%, down from 34.5%, due to the benefit of adjustments to deferred tax from lower statutory corporate tax rates in Europe. After adjustment for these deferred tax benefits, the underlying effective tax rate was 32.8%. The full year effective tax rate is expected to be at or below this rate.

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### Directors' Report

The Directors present the interim results of the consolidated entity consisting of Brambles Limited and the entities it controlled at the end of, or during, the half-year ended 31 December 2007 (Brambles).

#### Names of Directors

The names of the Directors of Brambles Limited in office during the half-year and up to the date of this report are as follows:

G J Kraehe AO (Non-executive Chairman)

- M E Doherty (Executive Director, CFO) (appointed 1 December 2007)
- A G Froggatt (Non-executive Director)
- D P Gosnell (Non-executive Director)
- M F Ihlein (Executive Director, CEO)
- S P Johns (Non-executive Director)
- S C H Kay (Non-executive Director)
- C L Mayhew (Non-executive Director)
- D A Mezzanotte (Executive Director)
- D R Argus AO (Non-executive Chairman) (resigned 6 February 2008)
- H-O Henkel (Non-executive Director) (resigned 16 November 2007)
- J Nasser AO (Non-executive Director) (resigned 14 January 2008)
- D J Turner (Non-executive Director) (resigned 16 November 2007)

#### **Review of operations**

A review of the operations of Brambles for the half-year ended 31 December 2007 and the results of those operations are covered in the Operational Review on pages 9 to 13.

#### Auditors' independence declaration

The auditors' independence declaration, as required under Section 307C of the Corporations Act 2001, is set out on page 34 and forms part of this report.

This report is made in accordance with a resolution of the Directors.

S P Johns Director

M F Ihlein Chief Executive Officer

Sydney 21 February 2008

### Consolidated income statement for the half-year ended 31 December 2007

	]	Fi	rst half 2008	}	First half 2007		7	
		Before		Result	Before		Result	
		special	Special	for the	special	Special	for the	
		items	items <sup>1</sup>	period	items	items <sup>1</sup>	period	
	Note	ι	JS\$ million		l	JS\$ million		
0								
Continuing operations Sales revenue	4	2,110.2		2,110.2	1,872.7		1,872.7	
Other income	4	2,110.2	-	2,110.2	65.4	-	65.4	
Operating expenses	4, 5	(1,693.4)	(9.8)	(1,703.2)	(1,518.8)	(100.1)	(1,618.9)	
Share of results of joint	4, 0	(1,000.4)	(5.0)	(1,703.2)	(1,010.0)	(100.1)	(1,010.0)	
ventures	12	2.8	-	2.8	1.9	-	1.9	
Operating profit	-	500.5	(9.8)	490.7	421.2	(100.1)	321.1	
- Por ann 3 Prom	-		(010)			(10011)		
Finance revenue		4.1	-	4.1	29.6	-	29.6	
Finance costs	_	(75.0)	-	(75.0)	(37.7)	-	(37.7)	
Net finance costs		(70.9)	-	(70.9)	(8.1)	-	(8.1)	
Profit before tax	-	429.6	(9.8)	419.8	413.1	(100.1)	313.0	
			(0.0)		11011	(10011)	01010	
Tax expense		(132.9)	5.0	(127.9)	(142.5)	(10.7)	(153.2)	
Profit from continuing operations	-	296.7	(4.8)	291.9	270.6	(110.8)	159.8	
Profit from discontinued operations	6	-	1.8	1.8	27.7	795.1	822.8	
Profit for the period attributor to members of the pare entity		296.7	(3.0)	293.7	298.3	684.3	982.6	
<b>Earnings per share (cents</b> ) Total	) 8							
- Basic - Diluted Continuing operations				20.7 20.6			60.6 59.9	
- Basic - Diluted				20.6 20.5			9.9 9.7	

The consolidated income statement should be read in conjunction with the accompanying notes.

<sup>1</sup> Special items comprise impairments, exceptional items, fair value adjustments and amortisation of acquired non-goodwill intangible assets (other than software). Exceptional items are items of income or expense which are considered to be outside the ordinary course of business and are, either individually or in aggregate, material to Brambles or to the relevant business segment. Refer to Notes 5 and 6.

# Consolidated balance sheet as at 31 December 2007

as at 31 December 2007			
		December	June
		2007	2007
	Note	US\$m	US\$m
ASSETS		·	
Current assets			
Cash and cash equivalents		132.5	130.4
Trade and other receivables		814.0	791.6
Inventories		36.9	33.5
Derivative financial instruments		17.8	6.7
Other assets		45.6	41.1
Total current assets		1,046.8	1,003.3
		.,	.,
Non-current assets			
Other receivables		9.1	9.0
Investments		24.2	23.5
Property, plant and equipment		3,447.0	3,219.9
Goodwill		607.1	606.1
Intangible assets		150.6	150.3
Deferred tax assets		9.3	3.1
Derivative financial instruments		1.3	1.9
Other assets		1.5	0.3
Total non-current assets		4,250.1	4,014.1
Total assets		5,296.9	5,017.4
LIABILITIES Current liabilities Trade and other payables Borrowings Derivative financial instruments Tax payable Provisions Total current liabilities		732.9 79.7 5.2 91.3 86.5 995.6	806.0 64.3 0.5 74.7 111.9 1,057.4
Non-current liabilities			
Borrowings		2,204.7	2,063.0
Derivative financial instruments		4.9	-
Provisions		42.0	45.7
Retirement benefit obligations		27.1	29.6
Deferred tax liabilities		425.2	389.8
Other liabilities		10.7	9.2
Total non-current liabilities		2,714.6	2,537.3
Total liabilities		3,710.2	3,594.7
Net assets		1,586.7	1,422.7
EQUITY			<u> </u>
Contributed equity	10	14,010.6	14,062.8
Unification reserve	7	•	(15,385.8)
Other reserves	1	(15,385.8)	· · /
		624.5 2 227 1	504.3 2 241 1
Retained earnings		2,337.1	2,241.1
Parent entity interest		1,586.4	1,422.4
Minority interest		0.3	0.3
Total equity		1,586.7	1,422.7

The consolidated balance sheet should be read in conjunction with the accompanying notes.

# Consolidated statement of recognised income and expense for the half-year ended 31 December 2007

	Note	First half 2008 US\$m	First half 2007 US\$m
Actuarial gains on defined benefit pension plans		1.8	1.9
Exchange differences on translation of: - Foreign operations - Entities disposed taken to profit		125.5 -	98.5 2.9
Cash flow hedges: - Losses taken to equity - Transferred to profit or loss		(5.4) (1.3)	(1.0) (2.6)
Income tax: - On items taken directly to or transferred directly from equity - On items transferred to profit or loss		2.2 0.4	(1.9) 1.0
Net income recognised directly in equity	-	123.2	98.8
Profit for the period		293.7	982.6
Total recognised income and expense for the period attributable to members of the parent entity	-	416.9	1,081.4
Adjustment to opening retained earnings for AASB 117: Leases	11	(2.5)	

The consolidated statement of recognised income and expense should be read in conjunction with the accompanying notes.

# Consolidated cash flow statement for the half-year ended 31 December 2007

for the hall-year ended 31 December 2007			
		First half	First half
		2008	2007
	Note	US\$m	US\$m
		•	· · ·
Cash flows from operating activities			
Receipts from customers		2,400.7	2,417.6
Payments to suppliers and employees		(1,760.5)	(1,865.8)
Cash generated from operations		640.2	551.8
Dividends received from joint ventures and associates		3.5	5.4
Interest received		3.9	29.7
Interest paid		(64.8)	(35.2)
Income taxes paid on operating activities		(86.0)	(130.1)
Net cash inflow from operating activities		496.8	421.6
Cash flows from investing activities			
Proceeds from disposal of businesses		7.2	2,402.3
Income tax paid on disposal of businesses		-	(118.8)
Acquisition of subsidiaries, net of cash acquired		(0.6)	<b>`(13.1</b> )
Disposals of other investments		-	0.1 <sup>´</sup>
Purchases of property, plant and equipment		(451.8)	(334.0)
Proceeds from sale of property, plant and equipment		<b>65.1</b>	<u>38.2</u>
Purchases of intangible assets		(7.5)	(9.3)
Loan outflows with joint ventures and associates		•	(0.4)
Loan inflows with joint ventures and associates		-	1.6
Net cash (outflow)/inflow from investing activities		(387.6)	1,966.6
			· · · · ·
Cash flows from financing activities			
Proceeds from borrowings		356.4	759.0
Repayments of borrowings		(221.3)	(1,372.2)
Net inflow/(outflow) from option costs and hedge borrowings		<b>51.</b> 7	(19.9)
Proceeds from issue of ordinary shares		36.4	68.8
Buy-back of ordinary shares		(111.1)	(157.8)
Cash Alternative at Unification		-	(950.3)
Dividends paid to Brambles' shareholders	9	(221.4)	(604.0)
Net cash used in financing activities		(109.3)	(2,276.4)
Net (decrease)/increase in cash and cash equivalents		(0.1)	111.8
Cash and deposits, net of overdrafts, at beginning of the period		126.9	129.4
Effect of exchange rate changes		1.3	44.5
Cash and deposits, net of overdrafts, at end of the period		128.1	285.7

The consolidated cash flow statement should be read in conjunction with the accompanying notes.

#### Note 1. Basis of preparation

These financial statements present the consolidated results of Brambles Limited (ACN 118 896 021) and its subsidiaries (Brambles or the Group) for the half-year ended 31 December 2007.

These consolidated financial statements, which have been prepared in accordance with AASB 134: Interim Financial Reporting, are a general purpose financial report.

The interim consolidated financial statements comply with International Financial Reporting Standards (IFRS) and have been prepared in accordance with Australian Equivalents to International Financial Reporting Standards (AIFRS) and the requirements of the Corporations Act 2001. They comply with applicable accounting standards and other authoritative pronouncements of the Australian Accounting Standards Board (AASB) and the Urgent Issues Group (UIG).

These interim consolidated financial statements do not include all of the notes that would normally be included in an annual financial report. The interim consolidated financial statements should be read in conjunction with the Brambles Annual Report for the year ended 30 June 2007 and any public announcements made by Brambles during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act.

#### Note 2. Significant accounting policies

#### a) Significant accounting policies

The interim consolidated financial statements and all comparatives have been prepared using consistent accounting policies, as set out in the Brambles Annual Report for the year ended 30 June 2007.

#### b) Foreign currency

The principal exchange rates affecting Brambles were:

		US\$:A\$	US\$:euro	US\$:£
Average	First half 2008	0.8719	1.4245	2.0358
	First half 2007	0.7695	1.2977	1.9250
Period end	31 December 2007	0.8763	1.4593	1.9862
	30 June 2007	0.8519	1.3580	2.0116

#### c) Rounding of amounts

As Brambles Limited is a company of a kind referred to in ASIC Class Order 98/0100, relevant amounts in the financial statements and Directors' Report have been rounded to the nearest hundred thousand US dollars or, in certain cases, to the nearest thousand US dollars.

References to 2008 and 2007 are to the financial years ending on 30 June 2008 and 30 June 2007 respectively.

#### Note 3. Business segment analysis

Brambles' continuing business segments are CHEP (pallet and container pooling) and Recall (information management). Discontinued operations primarily comprises the Cleanaway UK and Asian businesses (waste management), which were divested in 2007.

Intersegment revenue during the period was immaterial.

intersegment revenue during the period was inimaterial.	Total re	evenue	Sales re	evenue
	First half	First half	First half	First half
	2008	2007	2008	2007
	US\$m	US\$m	US\$m	US\$m
By business segment				
CHEP	1,832.8	1,627.7	1,752.5	1,564.6
Recall	358.3	310.4	357.7	308.1
Continuing operations	2,191.1	1,938.1	2,110.2	1,872.7
Discontinued operations	-	252.1		252.1
Total	2,191.1	2,190.2	2,110.2	2,124.8
By geographic origin				
Europe	844.5	752.9	834.5	747.0
Americas	997.4	891.6	934.2	839.4
Australia/New Zealand	277.4	235.2	273.2	229.7
Rest of World	71.8	58.4	68.3	56.6
Total - continuing operations	2,191.1	1,938.1	2,110.2	1,872.7
Discontinued operations	-	252.1	-	252.1
Total	2,191.1	2,190.2	2,110.2	2,124.8

	Operating profit <sup>1</sup>		Compa operating		Special before	•
	First half 2008	First half 2007	First half 2008	First half 2007	First half 2008	First half 2007
By business segment	US\$m	US\$m	US\$m	US\$m_	US\$m	US\$m_
CHEP Recall	463.1 52.2	385.2 47.8	463.1 55.4	385.2 50.0	- (3.2)	- (2.2)
Brambles HQ	<u>(24.6)</u> 490.7	<u>(111.9)</u> 321.1	<u>(18.0)</u> 500.5	<u>(14.0)</u> 421.2	(6.6)	<u>(97.9)</u> (100.1)
Continuing operations Discontinued operations	490.7 2.5	822.3	- 500.5	421.2	(9.8)	(100.1) 781.7
Total	493.2	1,143.4	500.5	461.8	(7.3)	681.6

<sup>1</sup> Operating profit is segment revenue less segment expense and excludes net finance costs.

<sup>2</sup> Comparable operating profit is profit before special items, finance costs and tax which the Directors consider to be a useful measure of underlying business performance. The difference between comparable operating profit and operating profit in the segment report is due to special items.



#### Note 3. Business segment analysis - continued

	Capital expenditure (including acquisitions)		Depreci and amor	
	First half	First half	First half	First half
	2008	2007	2008	2007
	US\$m	US\$m	US\$m	US\$m
By business segment				
CHEP	408.5	294.7	198.7	179.5
Recall	27.3	32.5	23.6	19.5
Brambles HQ	0.1	0.4	0.3	0.4
Continuing operations	435.9	327.6	222.6	199.4
Discontinued operations	-	24.7	-	-
Total	435.9	352.3	222.6	199.4
By geographic origin				
	187.4	93.6		
	187.9			
Americas		192.5		
Australia/New Zealand	31.0	28.0		
Rest of World	29.6	13.5		
Total - continuing operations	435.9	327.6		
Discontinued operations	-	24.7		
Total	435.9	352.3		
	Segment	assets	Segment I	iabilities
	December	June	December	June
	2007	2007	2007	2007
	US\$m	US\$m	US\$m	US\$m
By business segment				
CHEP	4,053.2	3,810.0	659.1	715.8
Recall	1,044.0	1,022.8	145.8	151.4
Brambles HQ	29.0	20.2	104.4	135.7
Continuing operations	5,126.2	4,853.0	909.3	1,002.9
Discontinued operations	-	-		
Segment assets and liabilities	5,126.2	4,853.0	909.3	1,002.9
Cash and borrowings	132.5	130.4	2,284.4	2,127.3
Current tax balances	4.7	7.4	91.3	74.7
Deferred tax balances	9.3	3.1	425.2	389.8
Equity-accounted investments	24.2	23.5		-
Total assets and liabilities	5,296.9		3,710.2	3,594.7
i oldi assels and habiilles	5,290.9	5,017.4	3,710.2	3,394.7
Segment assets by geographic origin				
Europe	2,157.3	1,974.3		
Americas	2,180.5	2,128.5		
Australia/New Zealand	634.4	622.8		
Rest of World	154.0	127.4		
Total	5,126.2	4,853.0		

#### Note 4. Profit from ordinary activities - continuing operations

	First half 2008 US\$m	First half 2007 US\$m
a) Revenue and other income - continuing operations	0000	000
Sales revenue	2,110.2	1,872.7
Net gains on disposals of property, plant and equipment Other operating income	16.6 64.3	8.7 56.7
Other income	80.9	65.4
Total revenue	2,191.1	1,938.1
b) Operating expenses - continuing operations		
Employment costs Service suppliers:	386.3	357.1
- Transport	377.1	346.9
- Repairs and maintenance	136.8	121.4
<ul> <li>Subcontractors and other service suppliers</li> </ul>	243.7	270.1
Raw materials and consumables	93.9	86.1
Occupancy	102.9	85.1
Depreciation of property, plant and equipment	201.0	179.5
Irrecoverable pooling equipment provision expense Amortisation:	44.7	50.5
- Software	17.0	16.5
- Acquired intangible assets (other than software)	3.2	2.2
- Deferred expenditure	1.4	1.2
Other	95.2	102.3
	1,703.2	1,618.9
c) Net foreign exchange gains and losses - continuing operations		
Net losses included in operating profit	-	(0.3)
Net losses included in net finance costs	(7.6)	(4.1)
	(7.6)	(4.4)

#### Note 5. Special items - continuing operations

Special items comprise impairments, exceptional items, fair value adjustments and amortisation of acquired non-goodwill intangible assets (other than software). Exceptional items are items of income or expense which are considered to be outside the ordinary course of business and are, either individually or in aggregate, material to Brambles or to the relevant business segment. Such items are likely to include, but are not restricted to, gains or losses on the sale or termination of operations, the cost of significant reorganisations or restructuring, and impairment charges on tangible or intangible assets. The Directors consider that this presentation best assists the users of Brambles' financial statements in their understanding of the underlying business results.

		First half 2008 US\$m	
	Before tax	Тах	After tax
Amortisation of acquired intangible assets (other than software) Exceptional items:	(3.2)	0.3	(2.9)
- Restructuring and Unification costs <sup>1</sup>	(2.2)	4.5	2.3
- Adviser costs – share register activity <sup>2</sup>	(4.4)	0.2	(4.2)
Special items from continuing operations	(9.8)	5.0	(4.8)
		First half 2007 US\$m	
	Before tax	Tax	After tax
Amortisation of acquired intangible assets (other than software) Exceptional items:	(2.2)	0.3	(1.9)
- Stamp duty on Unification <sup>3</sup>	(28.8)	-	(28.8)
- Restructuring and Unification costs <sup>3 4</sup>	(69.1)	(11.0)	(80.1)
Special items from continuing operations	(100.1)	(10.7)	(110.8)

- <sup>1</sup> During first half 2008, Brambles incurred further employment-related costs of US\$2.2 million in connection with the restructuring. A net tax benefit of US\$3.9 million on restructuring and Unification costs incurred in 2007 was also recognised.
- <sup>2</sup> As a consequence of the share register activity first disclosed to the Australian Stock Exchange on 8 August 2007, Brambles incurred advisers' fees of US\$4.4 million during first half 2008.
- <sup>3</sup> During first half 2007, Brambles incurred UK stamp duty of US\$28.8 million on Unification. Brambles also incurred advisers' fees (US\$47.8 million) and employment-related and office closure costs (US\$21.3 million) totalling US\$69.1 million in connection with the restructuring and Unification.
- <sup>4</sup> During first half 2007, tax on exceptional items included a tax charge of US\$12.7 million arising on restructuring. Refer Note 6 for details of restructuring costs incurred within discontinued operations.

#### Note 6. Discontinued operations

#### a) Description

The divestments of Cleanaway UK and Cleanaway Asia were recognised in first half 2007, which concluded the divestment program announced in November 2005. These businesses are presented as discontinued operations in this financial report.

#### b) Income statement and cash flow information - discontinued operations

	First half	First half
	2008	2007
	US\$m	US\$m
Total revenue	-	252.1
Operating expenses		(211.5)
Profit before tax and special items	-	40.6
Special items	2.5	781.7
Profit before tax from discontinued operations	2.5	822.3
Tax (expense)/benefit:		
- On profit before tax and special items	-	(12.9)
- On special items	(0.7)	`13.4 <sup>´</sup>
Total tax (expense)/benefit from discontinued operations	(0.7)	0.5
Profit for the period from discontinued operations	1.8	822.8
Net cash (outflow)/inflow from ordinary activities	(3.2)	37.9
Net cash outflow from investing activities	-	(20.7)
Net cash outflow from financing activities		(0.5)
Net (decrease)/increase in cash from discontinued operations	(3.2)	16.7



#### Note 6. Discontinued operations - continued

#### c) Special items - discontinued operations

	First half 2008	
	US\$m	
Before tax	Тах	After tax
2.5	(0.7)	1.8
2.5	(0.7)	1.8
	First half	
	US\$m	
Before tax	Tax	After tax
769.6	1.2	770.8
14.4	-	14.4
0.7	12.2	12.9
(3.0)	-	(3.0)
781.7	13.4	795.1
	2.5 2.5 Before tax 769.6 14.4 0.7 (3.0)	2008 US\$m Tax           Before tax         Tax           2.5         (0.7)           2.5         (0.7)           First half 2007 US\$m           Before tax         Tax           769.6         1.2           14.4         -           0.7         12.2           (3.0)         -

- <sup>1</sup> In first half 2008, net favourable provision adjustments of US\$2.5 million (US\$1.8 million after tax) were recognised in respect of divestments completed in 2007 and prior years. In first half 2007, net favourable provision adjustments of US\$0.7 million (US\$12.9 million after tax) were recognised.
- <sup>2</sup> In first half 2007, Brambles completed the sale of Cleanaway UK and received proceeds of US\$1,109.0 million. The pre-tax profit on sale was US\$788.6 million, of which US\$769.6 million (US\$770.8 million after tax) was recognised in first half 2007. Allowing for costs incurred in second half 2006 of US\$11.2 million, the total profit on sale was US\$777.4 million (US\$778.9 million after tax).
- <sup>3</sup> In first half 2007, Brambles recognised a gain of US\$14.4 million (US\$14.4 million after tax) on the sale of Cleanaway Asia for proceeds of US\$31.6 million. A charge of US\$2.1 million (US\$1.0 million after tax) was recognised in second half 2007. The divestment program to sell Cleanaway Asia commenced in 2006 during which a loss of US\$25.0 million was recognised to reduce the carrying amount of the disposed assets to estimated fair value less cost to sell. Overall, the net loss on sale was US\$12.7 million (US\$13.8 million after tax).
- <sup>4</sup> In first half 2007, further amounts of US\$3.0 million (US\$3.0 million after tax) were incurred in respect of redundancies, office closure and expenses associated with Brambles Industrial Services headquarters which were closed during 2007.

#### Note 7. Business combination

#### a) Brambles Limited

On 4 December 2006, Brambles completed Unification of the dual-listed companies structure (DLC structure). Unification has been accounted for as a reverse acquisition whereby for financial reporting purposes Brambles Limited has been treated as being acquired by the existing Brambles consolidated group which comprised Brambles Industries Limited (BIL), Brambles Industries plc (BIP) and controlled entities. Brambles Limited had a net asset deficiency of A\$10.2 million at the date of the reverse acquisition.

Brambles Limited was incorporated on 21 March 2006 with a share capital of A\$2 and had no trading activity until 4 December 2006 when it became the legal parent company of BIL and BIP on Unification.

On Unification Brambles Limited issued shares on a one-for-one basis to those BIL and BIP shareholders who did not elect to participate in the Cash Alternative. The Unification reserve of US\$15,385.8 million represents the difference between the Brambles Limited share capital measured at fair value on 4 December 2006, and the carrying value of BIL and BIP share capital at that date.

#### b) Acquisitions

There were a number of minor acquisitions in first half 2008 and first half 2007, the impacts of which were immaterial in aggregate.

#### Note 8. Earnings per share

	First half 2008 US cents	First half 2007 US cents
Earnings per share - Basic - Diluted - Basic, before special items	20.7 20.6 20.9	60.6 59.9 18.4
From continuing operations - Basic - Diluted - Basic, before special items	20.6 20.5 20.9	9.9 9.7 16.7
From discontinued operations - Basic - Diluted - Basic, before special items	0.1 0.1 -	50.7 50.2 1.7
	First half 2008 million	First half 2007 million
Weighted average number of shares used as the denominator: Weighted average number of ordinary shares outstanding during		
the period used in the calculation of basic earnings per share Adjustment for share options and performance share rights	1,417.1 10.6	1,620.7 18.7
Weighted average number of ordinary shares outstanding during the period used in the calculation of diluted earnings per share	1,427.7	1,639.4

Options granted under the employee option plans are considered to be potential ordinary shares and have been included in the determination of diluted earnings per share to the extent to which they are dilutive.



#### Note 9. Dividends

#### a) Dividends paid

<b>Brambles Limited</b> Dividend per share (in Australian cents) Franked amount at 30% tax (in Australian cents) Cost (in US\$ million) Payment date		Final 2007 17.0 3.4 221.4 11 October 2007
<b>Brambles Industries Limited</b> Dividend per share (in Australian cents) Franked amount at 30% tax (in Australian cents) Cost (in US\$ million) Payment date	Special <sup>1</sup> 2006 34.5 34.5 256.0 12 October 2006	Final 2006 13.5 13.5 100.2 12 October 2006
<b>Brambles Industries plc</b> Dividend per share (in pence) Cost (in US\$ million) Payment date	Special <sup>1</sup> 2006 13.918 178.1 12 October 2006	Second interim 2006 5.446 69.7 12 October 2006

<sup>1</sup> The special dividend paid on 12 October 2006 included 13.5 Australian cents (5.446 pence) in lieu of the 2007 interim dividend that would normally have been paid in April 2007; and 21.0 Australian cents (8.472 pence) in recognition of the success of the divestment program. Consequently, Brambles Limited did not declare a 2007 interim dividend.

#### b) Dividend declared after reporting date

	Interim 2008
Brambles Limited	
Dividend per share (in Australian cents)	17.0
Franked amount at 30% tax (in Australian cents)	1.7
Cost (in US\$ million)	219.2
Dividend record date	20 March 2008
Payment date	10 April 2008

As this dividend had not been declared at the reporting date, it is not reflected in the financial statements.



#### Note 10. Issued and quoted securities

	Options	Ordinary securities	
Brambles Limited	Number	Number	US\$m_
At 1 July 2007	22,630,260	1,415,485,064	14,062.8
Issued during the period	2,333,776	9,430,872	47.6
Exercised during the period	(9,735,599)	-	-
Lapsed during the period	(3,203,238)	-	-
Shares purchased on-market and cancelled		(10,718,521)	(99.8)
At 31 December 2007	12,025,199	1,414,197,415	14,010.6

#### Note 11. Changes in equity

	First half 2008 US\$m	First half 2007 US\$m
Total equity at 1 July Adjustment to opening retained earnings for AASB 117: Leases <sup>1</sup> Total restated equity as at 1 July	1,422.7 (2.5) 1,420.2	2,953.0 - 2,953.0
Total recognised income and expense for the period	416.9	1,081.4
Long term incentive plan: - Performance shares to be issued - Shares issued - Income tax	7.2 (11.1) 2.7	8.7 (16.0) 3.5
Transactions with equity holders in their capacity as equity holders: - Dividends paid - Issues of ordinary shares, net of transaction costs - Shares purchased on-market and cancelled - Cash Alternative at Unification	(197.0) 47.6 (99.8) -	(588.5) 84.8 (157.8) (950.3)
Minority interest: - On disposal of subsidiaries	-	(3.5)
Total equity at 31 December	1,586.7	2,415.3

<sup>1</sup> Upon transition to AIFRS on 1 July 2005, an adjustment was made to comply with AASB 117: Leases, which requires operating leases with a fixed rental increase to be amortised on a straight line basis over the life of the lease. Upon completion of a review of leases during first half 2008, a further adjustment for fixed rental increases has been made to increase other liabilities by US\$4.1 million, increase deferred tax assets by US\$1.6 million and decrease opening retained earnings by US\$2.5 million. The impact on profit for first half 2007 was not material and therefore prior year comparatives have not been amended.

(0.5)

2.8

(0.4)

1.9

## Notes to and forming part of the consolidated financial statements for the half-year ended 31 December 2007 - *continued*

#### Note 12. Equity-accounted investments

#### a) Joint ventures

Brambles has investments in the following joint ventures, all of which are unlisted jointly controlled entities, which are accounted for using the equity method.

		% interes at reportin	
Name (and nature of business)	Place of incorporation	December 2007	December 2006
CISCO - Total Information Management Pte. Limited (Information management)	Singapore	49%	49%
General de Archivo Y Deposito, SA (Document management services)	Spain	49%	49%
Recall Becker GmbH & Co. KG (Document management services)	Germany	50%	50%
b) Share of results of joint ventures - continuing operation	ations		
		First half 2008	First half 2007
		<u>US\$m</u>	US\$m
Continuing operations			0.0
Profit from ordinary activities before tax		3.3	2.3

Profit from ordinary activities before tax Income tax on ordinary activities Profit for the period

#### Note 13. Net tangible asset backing

	First half	First half
	2008	2007
	US cents	US cents
Net tangible assets backing based on 1,414.2 million shares		
(First half 2007: 1,537.7 million shares)	58.6	109.5

Net tangible assets backing per share is calculated by dividing total equity attributable to the members of the parent entity, less goodwill and intangible assets, by the number of shares on issue at period end.

#### Note 14. Contingent liabilities

There have been no material changes in Brambles' contingent liabilities as set out in the 2007 Annual Report.

#### Note 15. Events after balance sheet date

Other than those outlined in the Directors' Report or elsewhere in this half-year release, there have been no events that have occurred subsequent to 31 December 2007 that have had a material impact on Brambles' financial performance or position.

### **Directors' declaration**

In the opinion of the Directors of Brambles Limited:

- (a) the financial statements and notes set out on pages 16 to 30 are in accordance with the Australian Corporations Act 2001, including:
  - (i) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
  - (ii) giving a true and fair view of the financial position of Brambles as at 31 December 2007 and of its performance for the half-year ended on that date;
- (b) there are reasonable grounds to believe that Brambles Limited will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Directors.

S P Johns Director

M F Ihlein Chief Executive Officer

21 February 2008

#### **INDEPENDENT AUDITORS' REVIEW REPORT**

to the members of Brambles Limited

#### Report on the Half-Year Financial Report

We have reviewed the accompanying half-year financial report of Brambles Limited, which comprises the balance sheet as at 31 December 2007, and the income statement, statement of recognised income and expense and cash flow statement for the half-year ended on that date, other selected explanatory notes and the directors' declaration for the Brambles Limited Group (the consolidated entity). The consolidated entity comprises both Brambles Limited (the company) and the entities it controlled during that half-year.

#### Directors' Responsibility for the Half-Year Financial Report

The directors of the company are responsible for the preparation and fair presentation of the half-year financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Act 2001*. This responsibility includes establishing and maintaining internal control relevant to the preparation and fair presentation of the half-year financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditors' Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of an Interim Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2007 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditors of Brambles Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. It also includes reading the other information included with the financial report to determine whether it contains any material inconsistencies with the financial report. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

For further explanation of a review, visit our website http://www.pwc.com/au/financialstatementaudit.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our review was not designed to provide assurance on internal controls.

Our review did not involve an analysis of the prudence of business decisions made by directors or management.

#### PricewaterhouseCoopers ABN 52 780 433 757

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#### Independence

In conducting our review, we have complied with the independence requirements of the *Corporations* Act 2001.

#### Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Brambles Limited is not in accordance with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2007 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 Interim Financial Reporting and Corporations Regulations 2001

PricewaterhouseCoopers

M G Johnson Partner Sydney 21 February 2008

M K Graham Partner

Sydney 21 February 2008

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#### Auditors' Independence Declaration

As lead auditor for the review of Brambles Limited for the half-year ended 31 December 2007, I declare that to the best of my knowledge and belief, there have been:

- a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- b) no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Brambles Limited and the entities it controlled during the period.

M G Johnson Partner PricewaterhouseCoopers Sydney 21 February 2008

### Glossary

#### Average capital invested

This is calculated as a 12 month average of net assets before tax balances, cash and borrowings but after adding back accumulated pre-tax special items (excluding those associated with the restructuring, Unification and divestment program). Semi-annual average capital invested is calculated as a 6 month average.

#### Brambles HQ

Previously, Corporate.

#### Brambles Value Added (BVA)

Brambles Value Added (BVA) represents the value generated over and above the cost of the capital used to generate that value. BVA is denominated in US dollars using Brambles' results. It is calculated as comparable operating profit (COP) less (average capital invested (ACI), at fixed June 2007 exchange rates, multiplied by Brambles' weighted average pre-tax cost of capital (WACC)). BVA = COP - (ACI x WACC).

#### **Capital expenditure**

In the commentary, capital expenditure is presented on a cash basis whereas in Note 3, it is presented on an accruals basis. Unless otherwise stated, it excludes intangible assets, investments in associates and equity acquisitions and is shown gross of any fixed asset disposals proceeds.

#### Cash flow from operations

Cash flow generated after net capital expenditure and before special items.

#### Comparable operating profit

Comparable operating profit is profit before special items, finance costs and tax, which the Directors consider to be a useful measure of underlying business performance.

#### **Constant currency**

In the commentary, comparative trading measures have been presented in constant currency, by translating both current and comparable period results into US dollars at the actual monthly exchange rates applicable for the comparable period so as to show relative performance between the periods before the translation impact of currency fluctuations.

In the statutory financial statements, foreign currency results have been translated at the applicable actual monthly exchange rates ruling in each period.

#### **Continuing operations**

Continuing operations refers to CHEP, Recall and Brambles HQ.

#### Free cash flow

Free cash flow is cash flow generated by the business after net capital expenditure, finance costs and tax but excluding the net cost of acquisitions and proceeds from business disposals.

#### Gearing

Net debt ÷ net debt & equity.

#### **Special items**

Special items comprise impairments, exceptional items, fair value adjustments and amortisation of acquired non-goodwill intangible assets (other than software). Exceptional items are items of income or expense which are considered to be outside the ordinary course of business and are, either individually or in aggregate, material to Brambles or to the relevant business segment.

#### Unification

Unification refers to the acquisition by Brambles Limited of all Brambles Industries Limited and Brambles Industries plc shares under separate schemes of arrangement on 4 December 2006.

### Background information

#### US\$ million Actual fx rates

	1H08	1H07	2H07	FY07
Sales				
CHEP Americas	771.9	692.8	736.9	1,429.7
CHEP Europe	741.3	669.8	703.0	1,372.8
CHEP Rest of World	239.3	202.0	213.9	415.9
CHEP	1,752.5	1,564.6	1,653.8	3,218.4
Recall	357.7	308.1	342.3	650.4
Total Brambles	2,110.2	1,872.7	1,996.1	3,868.8
Comparable operating profit				
CHEP Americas	225.1	190.9	226.0	416.9
CHEP Europe	168.1	132.7	167.9	300.6
CHEP Rest of World	69.9	61.6	66.1	127.7
CHEP	463.1	385.2	460.0	845.2
Recall	55.4	50.0	68.5	118.5
Total Brambles (including HQ)	500.5	421.2	511.6	932.8
Profit morgin				
Profit margin CHEP Americas	29%	28%	31%	29%
CHEP Europe	23%	20%	24%	22%
CHEP Rest of World	29%	30%	31%	31%
CHEP	26%	25%	28%	26%
Recall	15%	16%	20%	18%
Total Brambles (including HQ)	24%	22%	26%	24%
Average conital invested				
Average capital invested CHEP Americas	1,438.7	1,317.8	1,377.2	1,347.5
CHEP Europe	1,450.9	1,299.9	1,319.1	1,309.5
CHEP Rest of World	369.5	315.2	333.2	324.2
CHEP	3,259.1	2,932.9	3,029.5	2,981.2
Recall	967.8	860.2	917.4	888.8
Total Brambles (including HQ)	4,133.1	3,728.2	3,865.1	3,796.6
ROCI (annualised)				
CHEP Americas	31%	29%	33%	31%
CHEP Europe	23%	20%	25%	23%
CHEP Rest of World	38%	39%	40%	39%
CHEP	28%	26%	30%	28%
Recall	11%	12%	15%	13%
Total Brambles (including HQ)	24%	23%	26%	25%

### Background information - continued

US\$ million Actual fx rates

	1H08	1H07	2H07	FY07
Cash flow from operations				
CHEP Americas	172.1	137.8	185.1	322.9
CHEP Europe	49.2	153.1	188.8	341.9
CHEP Rest of World	41.5	43.9	71.7	115.6
CHEP	262.8	334.8	445.6	780.4
Recall	37.5	11.5	74.9	86.4
Total Brambles (including HQ)	265.7	311.0	527.3	838.3
Capital expenditure on property, plant & equipment (cash basis) CHEP Americas	182.2	170.3	144.8	315.1
CHEP Europe	193.8	88.5	127.7	216.2
CHEP Rest of World	52.3	30.1	34.2	64.3
CHEP	428.3	288.9	306.7	595.6
Recall	23.3	23.4	29.2	52.6
Total Brambles (including HQ)	451.8	312.4	336.1	648.5
Depreciation of property, plant & equipment CHEP Americas CHEP Europe CHEP Rest of World CHEP	77.6 81.5 25.2 184.3	72.8 71.9 20.5 165.2	74.2 71.7 22.2 168.1	147.0 143.6 42.7 333.3
Recall	16.6	14.1	14.5	28.6
Total Brambles (including HQ)	201.0	179.5	182.7	362.2
Capex/depreciation CHEP Americas CHEP Europe CHEP Rest of World CHEP	2.3x 2.4x 2.1x 2.3x	2.3x 1.2x 1.5x 1.7x	2.0x 1.8x 1.5x 1.8x	2.1x 1.5x 1.5x 1.8x
Recall	1.4x	1.7x	2.0x	1.8x
Total Brambles (including HQ)	2.2x	1.7x	1.8x	1.8x
Pallet numbers (million) CHEP Americas CHEP Europe CHEP Rest of World CHEP	100 128 21 249	96 121 21 238		100 122 20 242